

# Wealth Solutions for Life™

CREATING WEALTH SOLUTIONS FOR ALL ASPECTS OF YOUR LIFE

## “Make Your Impossible Possible!”

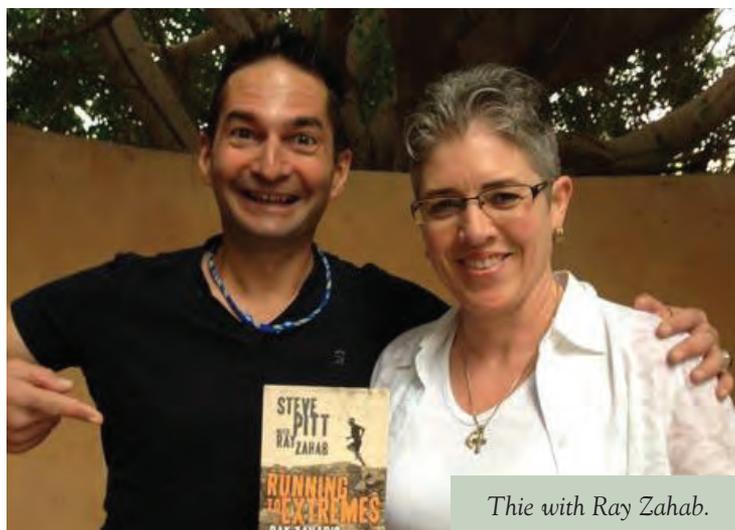
Ray Zahab is a Canadian adventurer and ultra-marathon runner whose accomplishments include:

- Running across the entire Sahara Desert, 7,500 km in 111 days.
- Breaking the world speed record for unsupported travel by foot to the Geographic South Pole in a time of 33 days, 23 hours and 55 minutes.
- Running the length of the Atacama Desert in Chile, 1,200 km in 20 days.
- Most recently, running over 2,000 km across Mongolia and the Gobi Desert.

But not all of his extreme adventures were successful. Even though Ray may be the only person who has ran in both the hottest and coldest places on Earth, sometimes the elements were simply too much for even him to bear. When I met this amazing man last November, he told me, “The reason you do it is to learn something about yourself.” I guess that’s why we’re all here – to learn about ourselves, and others, and our world.

What Ray learned – and what he taught me – is that there are simply no limits! We can truly do the extraordinary. Ray turned his impossible to possible – and he promised me that we can do the same.

As I look to the rest of 2015 and beyond, I’m going to create a vision that’s even bigger than I currently imagine.



I’m going to believe the impossible is possible. Then, I can move toward my future, acting on those beliefs to bring them to fruition. And I encourage you to do the same.

At Convery Wealth, we create Wealth Solutions for Life™. If you would like to discover how I can help create the impossible in your life, just email me at [thie.convery@ipcsecurities.com](mailto:thie.convery@ipcsecurities.com) or call me at (905) 627-9970 x1. *Let’s have a chat about the impossible!*

P.S. I have ten copies of Ray’s book, “Running to Extremes – Ray Zahab’s Amazing Ultramarathon Journey”. If you’d like a copy, be one of the first ten people to contact my office and we will gladly send it to you, with our compliments! Call Jennifer at (905) 627-9970 x2 or email her at [jennifer.moumblow@ipcsecurities.com](mailto:jennifer.moumblow@ipcsecurities.com).



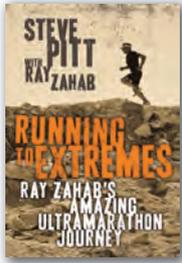
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## Thie's Picks: Books You Might Enjoy



### “Running to Extremes - Ray Zahab’s Amazing Ultramarathon Journey”

by Steve Pitt with Ray Zahab

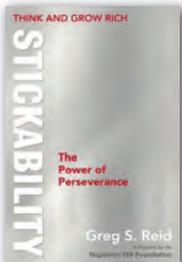
Very recently, I had the unique privilege to meet Ray Zahab and hear first-hand about his amazing ultramarathons across the Yukon Arctic, Amazon jungle, Sahara Desert, Baffin Island, South Pole and over the frozen Lake Baikal in Siberia. But Zahab's journeys tell a bigger story. In setting out to transform his own life, he has inspired thousands of others to transform theirs, too - myself included.



### “The One Thing - The Surprisingly Simple Truth Behind Extraordinary Results”

by Gary Keller with Jay Papasan

The principle of this book is that we can only do one thing at a time. These authors insist that multi-tasking is an illusion and productivity killer. Instead, single-mindedness creates exponentially greater outcomes, and ultimately greater happiness. This book can direct us to discover, create and produce extraordinary results in every area of our lives – personal, family, career, community, spiritual!



### “Stickability - The Power of Perseverance”

by Greg S. Reid

This book is authored by a man who has dedicated his life to helping others achieve the ultimate fulfillment of finding and living a life purpose. His premise of perseverance was originally introduced by Napoleon Hill, a 19th century American, who preached individual achievement and self-motivation. This thought-provoking book shows us how to apply the self-motivation principle of stickability so that we can confidently transform our own lives.

## Thanks for the Introduction!

I personally want to **“thank you”** for introducing your family, friends, neighbours and colleagues to Convery Wealth. Your confidence in me and the Convery Wealth Team is my greatest compliment!

Terry & Connie D. referred Gale M.

Frances M. referred Siobhan C. & Diane S.

Brian & Marie M. referred Alana M.

Joe M. referred Ron B.



## Thie Convery's Professional Development for 2014

Each year, I seek and engage in a wide range of courses, seminars and conferences to enhance my professional development. In 2014, as in previous years, I spent many hours honing my skills in order to continually bring the most current and informed ideas to my wealth advisory practice. Below is a summary of my professional development for 2014.

DATE	# OF HRS	ACTIVITY
Jan. 15	1	NCE Flow-Through 2014 - Sentry Select - webinar
Jan. 23	1	Manager Due Diligence - Counsel Portfolio Services - webinar
Jan. 30	1	Q4 2013 Report Card - Counsel Portfolio Services - webinar
Feb. 21	1	Compliance Borrowing for Investment Purposes - IIROC - webinar
May 1-2	6	Due Diligence - Counsel Portfolio Services - Boston, MA
May 7	1	Q1 2014 Report Card - Counsel Portfolio Services - webinar
May 22	1	Fixed Income Roundtable - Counsel Portfolio Services - webinar
May 28-30	9	IPC Top Performers Conference - Investment Planning Counsel - Ireland
June 9	4	Education Day - Canada Life - Mississauga
June 24	1	Estate Planning Essentials - Canadian Securities Institute - webinar
June 24	1	New Legislation for FATCA, CRM II, & Canadian Anti-Spam - Investment Planning Counsel - webinar
July 15	1	Client Relationship Model - Investment Planning Counsel - London
July 19	0.5	Q2 2014 Report Card - Counsel Portfolio Services - webinar
Aug. 6	0.5	Investment Solution Review - Counsel Portfolio Services - webinar
Aug. 15	0.25	Market & Economic Review - Counsel Portfolio Services - webinar
Aug. 25	0.5	Privacy Training - Investment Planning Counsel - webinar
Sept. 15	6	Regulatory Affairs Symposium - Advocis - webcast
Sept. 16	3.5	Professional Development Day - Advocis - Burlington
Sept. 22-23	7.25	Professional Development Conference - Investment Planning Counsel - Montreal
Oct. 15	0.25	Q3 2014 Report Card - Counsel Portfolio Services - webinar
Oct. 30	0.5	Anti-Money Laundering & Anti-Terrorism - Investment Planning Counsel - webinar
Nov. 13-14	7.5	Due Diligence - Counsel Portfolio Services - Phoenix, AZ
Dec. 3	0.5	Year-End Tax Planning - Investment Planning Counsel - webinar
<b>TOTAL</b>	<b>55.25</b>	<b>Hours of Professional Development in 2014</b>

## It Feels Good to Give

You may know that each calendar quarter, I donate \$1,000.00 to a worthwhile charity. I contribute on behalf of myself and my clients, as a way of saying "Thank you!" to all my clients. It's another reason for us to feel good about the work we are doing together.

Just this past November, I met Ray Zahab, the founder of impossible2Possible (i2P), an organization whose vision is to use adventure (ad•ven•ture: n. a challenging journey that pushes us beyond ourselves in a positive direction) to cultivate a generation of leaders whose direct experiences and education will prepare them to lead social and environmental action all across the world. Its mission is to encourage young people to reach beyond their perceived limits, and to use adventure as a medium to educate, inspire and empower our global community to bring about positive change. Through experiential learning, inclusion and participation in expeditions, i2P aims to equip youth with the understanding and belief that they have the power to change the world.

Our donation will help the i2P youth to become our next generation of leaders. With these marvellous skills, we are developing our young people to take on the challenges of this new world. And with their efforts - and our gift of support - our collective future looks very bright indeed!



[www.impossible2possible.com](http://www.impossible2possible.com)

## Clients' Corner: A Client Perspective – Working with Thie

*We were first introduced to Thie at an evening dinner event by a family member who is a client of hers. We were wary of financial advisors due to a bad experience; however Thie's level of knowledge and self-confidence was so impressive we decided to work with her. Over the 15 years of working with her, we have found that more than anything, we trust Thie. She genuinely cares about her clients and has given us confidence and a sense of comfort knowing that she has – and will continue to – do what is right for us. On a personal level, we think Thie is a remarkable person. She has a real calling to her profession; she enjoys what she does and it shows. And we are so impressed with her personal achievements. When she sets out to do something – she does it!*

**Gord & Priscilla Lister**  
South Bruce Peninsula, ON

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